

Appendix
Joint Museums Service
Budget Outturn report for Hartlebury Café 2014/15

	Budget £	Budgeted %	Qtr 1 £	%	Qtr 2 £	%	Qtr 3 £	%	Qtr 4 £	%	Outturn £	Actual %
Sales												
Catering	-44,200		-15,306		-14,343		-14,568		-10,806		-55,023	
Catering supplies	21,200		5,381		4,684		6,392		2,636		19,093	
Gross profit	<u>-23,000</u>	52	<u>-9,925</u>	65	<u>-9,659</u>	67	<u>-8,176</u>	56	<u>-8,170</u>	76	<u>-35,930</u>	65
Employees												
Salary	48,802		11,921		16,248 *		12,532		11,506		52,207	
Car allowances											0	
	<u>48,802</u>		<u>11,921</u>		<u>16,248</u>		<u>12,532</u>		<u>11,506</u>		<u>52,207</u>	
Other												
Equipment/Rental	0		21		113		151		21		306	
Laundry	0		277		290		428		132		1,127	
Other	0		-59		0		0		0		-59	
Insurance	284		0		0		0		284		284	
	<u>284</u>		<u>239</u>		<u>403</u>		<u>579</u>		<u>437</u>		<u>1,658</u>	
Total profit/loss	<u>26,086</u>		<u>2,235</u>	-15	<u>6,992</u>	-49	<u>4,935</u>	-34	<u>3,773</u>	-35	<u>17,935</u>	-33

* summer casuals

Visitor numbers - café only tickets

2007/08	1,193	first full year of operation of new café
2008/09	2,100	
2009/10	2,208	
2010/11	2,549	
2011/12	2,678	
2012/13	1,744	
2013/14	2,212	

	Total visitors	income	spend per head
2007/08	24,226	26,000	1.07
2008/09	23,715	36,000	1.52
2009/10	26,342	40,000	1.52
2010/11	24,342	54,000	2.22
2011/12	25,728	50,810	1.97
2012/13	24,500	47,809	1.95
2013/14	25,087	49,340	1.97
2014/15		55,023	